



"We moved quickly to paying people directly from Donseed's online timesheets across five projects ensuring we only paid workers for time worked."

Grant Tonks, Senior Contracts Manager, MJ Gallagher & Co Ltd.

Background

The management at MJ Gallagher are a cost focused team who were looking at opportunities to cut costs and with labour being the largest cost item, it made sense to start there. Timesheets were filled in each week by the site foreman and sent to head office payroll for review and input to payroll. This process was administratively heavy and the management felt it did not always ensure accurate results.

Solution

Initially Gallagher's chose a paid trial option to fully demonstrate the effectiveness of the Donseed solution and the potential to deliver savings across a number of sites.

After the site workers were inducted, they were able to use the system efficiently. Accurate times were available in real time and Gallagher's management could also keep an eye on productivity on site by being able to view real time information over the internet from the office or any location with internet access. So aside from the benefits of timesheet accuracy, there was an opportunity to oversee productivity as well. After the initial four week trial, Gallagher's placed a five site order to take advantage of the solution benefits across projects and to benefit from volume pricing discounts.

The Value to Michael J Gallagher

Commenting on the success of the Donseed roll-out, Grant Tonks, Senior Contracts Manager said, *"We trialed the Donseed solution on one site and the benefits were apparent from the first day. The ease of installation and use of the system, coupled with the ability to record and view actual hours worked, convinced us that Donseed delivers "what is says on the tin". We have since implemented Donseed on five sites and will continue to use it on all our new sites"*.

Commenting on the relationship, Vincent Lynch, Donseed CEO said, *"As a specialist contractor, Michael J Gallagher is a good fit for Donseed. We have enjoyed considerable success in this sector due to the plug and play nature of our solution, no broadband being required on site and no internal IT support required."*

About Michael J Gallagher Contractors Ltd.

Michael J Gallagher Contractors Ltd. has been trading for 40 years. Operating in the South of England, Gallagher undertakes projects within a 200 mile radius of Guildford. They act as either principal contractor or sub-contractor on projects varying in value from £500k - £10m.

Over the years Gallagher has gained experience in all types of reinforced concrete work including concrete frame buildings, composite buildings, car parks, bridges, water and sewage treatment works.

Gallagher is a member of CONSTRUCT, The Federation of Master Builders and in 2000 scooped the top award given by the Concrete Society for work carried out on the Newbury Bypass.

www.michaeljgallagher.co.uk

About Donseed

Donseed is a provider of mobile workplace management solutions. Its customers use Donseed to track real time attendance reporting across all sites, eliminate time leakage, save costs from reduced administration, completing, checking and keying timesheets, support the delivery of Health & Safety compliance and provide a structure to support the document management needs of the organisation.

For more information, go to www.donseed.com.