

Donseed Ltd announcing a partnership with the insurance giant RSA Insurance Group plc

Construction companies embrace innovative new technology to generate cost savings and greater control.

Amidst spiralling costs, a building slowdown and a construction industry burdened with regulations, RSA Insurance Group plc and Donseed have teamed up to give the industry a break.

Along with labour costs, complying with new building regulations and health and safety issues, Insurance costs can have a severe impact on the construction industries bottom line.

In a daring move, Insurance giant RSA has teamed up with a Kerry based Irish technology company, Donseed to help ease some of the pain in construction.

RSA's research into the Regional Contractors environment revealed that the increasing use of sub contractors was placing additional demands upon employers whose concerns ranged from controlling Health and Safety duties to staff training and time-management issues. This research led RSA directly to Donseed.

Over the past six months, teams from Donseed and RSA have been working closely together to further develop the Donseed offering, the result being a new risk management module.

This module together with the core Donseed solution will result in Donseed and RSA providing a unique valued added proposition to the UK construction market.

One aspect of the newly developed risk management module allows employees to report accidents online, with a single report notifying the accident to Head Office, HSE (if reportable), Broker and RSA's claims handler simultaneously. Comprehensive data can be held in case of personal injury and all accidents can be tracked and monitored electronically alongside induction and training information.

David Swigciski, Regional Trading Leader for Construction, Power and Engineering at

RSA, said: "This partnership with Donseed is going to greatly benefit our customers as they will have control over who is on their building site, when they got there and what they are trained in handling whilst on the site.

It also ensures the site management are aware of the status of each employees and contractors training records. All of this information can be gathered from one quick and easy system, which saves unnecessary paper work and wasted time.

This will also speed up the claims process as records can be easily traced to help settle the claim quickly and fairly, reducing the cost of each claim. It can be used with our RSA care initiative and ultimately will save money and time for employers on sites." Vincent Lynch, CEO at Donseed said: "We are very excited about this opportunity with RSA Insurance Group plc. We have been delivering significant savings and control to UK construction companies for nearly two years and this is further validation of the range of with RSA, we will continue to gauge and respond to the future needs of the construction market. Based on our work with RSA to date, we see significant potential for this strategic partnership to deliver further top line growth to both Donseed and RSA in the months and years ahead".

About RSA

With an almost 300 year heritage, RSA is one of the world's leading multinational quoted insurance groups. It has the capability to write business in over 130 countries and with major operations in the UK, Scandinavia, Canada, Ireland, Asia and the Middle East and Latin America. Focusing on general insurance, it has around 22,000 employees and, in 2007, its net written premiums were £5.8bn.

Within the UK, RSA is the largest commercial lines insurer, covering the insurance and risk management needs of a significant number of FTSE 100 companies. It has a full multidistribution capability, writing business through brokers and corporate partners, direct and online. RSA is also one of the UK's top three personal motor and household insurers.

In December 2006 RSA became the first insurer in the UK to be carbon neutral. The company has cut its carbon footprint by half since 2000 and has offset the remainder by purchasing voluntary carbon reductions.

About Donseed

Donseed provides web hosted solutions to the construction, retail and energy sectors in the UK and Ireland which supports project delivery safely, within budget and on time.

Benefits summary

- Only pay operatives for time worked.
- Remove need for manual timesheets and inputting of these timesheets to payroll.
- Real time attendance report to support efficient site evacuation.
- Structure through which to support the efficient management of Health & Safety compliance.
- Track and share contract documentation online in a secure environment.
- Online reporting of accidents to insurers, brokers and Health & Safety Authority (IRE) / Health & Safety Executive (UK).
- Online reporting and tracking of risk management recommendations across multiple sites.

How does it work?

Donseed has developed a unique mobile enabled biometric hardware solution which does not require phone lines or broadband to operate. Our solution uses the mobile network to send information to/from the biometric time clock to /from Donseed's web hosted application. This plug and play hardware can be set up quickly and at short notice.

For more information, please see our website at www.donseed.com

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